

WYECIP Pre-Qualified Energy Services Company: About the ESCo

Company Name: NORESKO, LLC

Corporate Address: One Research Dr., Ste. 400C, Westborough, MA 01581

Address of Regional Office Serving Wyoming (if different than corporate): 2540 Frontier St., Ste. 100,
Boulder, CO 80301

Company web link: www.noresko.com

Primary Regional Contact: William Travers, P.E., 602-418-4647, wtravers@noresko.com

Years in Energy Business: 33

Energy Performance Contracting Experience:

	Total Number of Projects started from 2008-2010 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (%)	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School	26	\$112k - \$6M	11-33%	13	3
Higher Education – Universities	19	\$25k - \$34M	17-38%	12	1
Higher Education – community colleges	1	\$578k	12	1	0
Cities (>25,000 population)	3	\$2M - \$8M	11-21%	15	0
Towns (<25,000 population)	0	0	0	0	0
Counties	19	\$353k – \$15M	19-31%	13	1
Other Local Government	1	\$3M	3	15	0
State Entities	27	\$756k - \$39M	19-34%	14	3

Non EPC Energy Efficiency and Renewable Energy Project Experience:

	Total Number of Projects started from 2008-2010 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (%)*	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School	1	\$32M	N/A	N/A	1
Higher Education – Universities	0	N/A	N/A	N/A	N/A
Higher Education – community colleges	1	\$159M	N/A	N/A	1
Cities (>25,000 population)	0	N/A	N/A	N/A	N/A
Towns (<25,000 population)	0	N/A	N/A	N/A	N/A
Counties	1	\$27M	N/A	N/A	0
Other Local Government	4	\$8M	N/A	N/A	0
State Entities	3	\$26M	N/A	N/A	0

*If under States Performance Contracts Legislation

More about the ESCo: (one page or less)

As one of the largest energy services companies in the U.S., NORESKO utilizes design-build, performance-based contracting vehicles and asset monetization solutions to deliver energy and maintenance savings and significant infrastructure upgrades to existing facilities. NORESKO has guaranteed billions of dollars in energy and operating cost savings at more than 7,000 facilities throughout the U.S. and abroad. NORESKO also offers a full suite of consulting services to integrate sustainable design strategies into new construction and existing buildings. NORESKO is a part of UTC Climate, Controls & Security, a unit of United Technologies Corp., a leading provider to the aerospace and building systems industries worldwide. For more information, visit www.noresko.com.